

Gibson County Utility District



June 30, 2025

For better living in your community.



Vision, Mission & Values



GCUD 's charter is to strategically grow in order to achieve the committed goal(s) as set forth by the Board of Commissioners. These goals will be based on safety, and innovation. Without mutual respect and common courtesy, we cannot accomplish our mission, preserve our values and vision, uphold our standards of integrity, teamwork, and accountability while delivering "best in class" service to our customers.

>> Vission

Gibson County Utility District (GCUD) will provide safe and reliable natural gas distribution for Gibson County and surrounding areas "for better living in your community."

>>> Values

GCUD values are driven by commitment, respect, and accountability to our customers, our community, and our team. Integrity and cohesiveness are integral to achieving our stated goals while exercising innovation, honoring a "safety first culture" and holding ourselves accountable to the responsibilities and delivering on our pledge to deliver a "better living in your community".



As Another Year Ends...

As another year comes to a close, I am proud to report that GCUD had a strong and successful year! Volumes increased by 4%, and our number of active customers rose by 1%. Our dedicated crews installed 16 miles of main and 188 new service taps. Since 2021, our system volumes have consistently exceeded 1,000,000 MCF per year — a benchmark we had reached only three times in the 25 years prior.

While we did implement a rate increase effective July 1, 2024, we have maintained a healthy bottom line, allowing us to continue reinvesting in critical infrastructure across the communities we serve.

As you review the activities, improvements, and highlights of the 2024–2025 year, know this: Safety remains — and will always be — the number one factor driving GCUD to do more, be better, and raise standards.

One of the most exciting developments this year was the promotion of several employees into leadership roles. Though we experienced some growing pains along the way, the overall success was significant. As we prepare for the future, we must also prepare the next generation of leaders. I'm reminded of this quote:

"You are not a leader until you create another leader, who creates another leader."

Natural gas is our business. Serving our communities is our mission. But creating a culture from within — one that can continue to serve our communities with excellence — is our purpose.

On the safety front, we're proud to share that GCUD received the **Silver-level SOAR Award** for the second time from the American Public Gas Association (APGA). This recognition celebrates excellence in system integrity, continuous improvement, workforce development, and employee safety. We also implemented the **Pipeline Safety Management System (PSMS)** — a formal program designed to proactively enhance safety standards across all operations.

Let me assure you that **GCUD remains strong**, with over \$40 million in assets and more than **\$16 million in annual revenue**. In the past five years alone, we have reinvested over **\$11 million** into the infrastructure of our local communities. We've been proudly serving this great county since 1953—and we plan to continue doing so for generations to come.

Of course, none of this comes without challenges. On the national level, there is increasing pushback against fossil fuels. As proud members of APGA, we use our voice to advocate for fair representation. The passage of the "One Big Beautiful Bill" was a step forward for natural gas — rolling back unfair tax credits for wind and solar while eliminating tax breaks for electric vehicles. We simply ask for a level playing field. What happens nationally affects all of us locally. That's why GCUD continues to stay engaged with national and state industry matters through APGA, the Tennessee Gas Association (TGA), and the Tennessee Association of Utility Districts (TAUD). By participating actively, we remain ahead of mandates, regulations, and laws that affect our customers.

Finally, thank you for choosing natural gas as your energy source. We know you have options — and we take your choice very seriously. Whether supporting local causes like Isaiah 117 House, participating in school events, parades, career fairs, or the **811 in the 731** event, we are deeply committed to making our communities safer, more informed, and prepared for a better energy future.

Natural gas is a constant flame in a flickering world.



GCUD Management



Robin Sharp
Office Manager
36 Years of Service

Zack Milligan
Pipeline
Operations
Manager
28 Years of Service

Allyson Horner General Manager 25 Years of Service

Sam Locke
Distribution
Operations
Manager
32 Years of Service

Robin Oliver
Accounting Manager
19 Years of Service

BOARD OF COMMISSIONERS



Rich CunninghamBoard President



Steven Tate



Amy Greer
Board Secretary/
Treasurer



Victor Parkins



Brian Coleman



GCUD 24-25 PROMOTIONS

Team Leader Role

- Ashton Petty Sales and Service Team Leader
- Brian Petty- Service Team Leader
- Eddie Byrd- CP and Safety Team Leader
- Richie Fultz- GIS Team Leader
- Ty Carson Construction Team Leader

Supervisor Role

- Blake White Construction Supervisor
- Cody Pillow Measurement Supervisor
- Holly Davis- Accounting Supervisor
- Jeremy Butler GIS Supervisor
- Marcus Wallsmith- Sales and Service Supervisor
- Stacy Anguiano- Billing Supervisor
- Kenra Simpson HR Supervisor

Board Positions

- Allyson Horner- TAUD Board Member
- Allyson Horner- 1st Vice President TGA
- Allyson Horner- Vice Chairman of APGA Legislative Committee
- Sam Locke- WTGA Board Member

TGA Committee Members 24-25

- Allyson Horner- 2nd Vice Chair- Annual Meeting Committee
- Robin Oliver- Business Accounting & Professional Development Committee Member
- Sam Locke- 2nd Vice Chair- Distribution & Operations
- Allyson Horner- Chairman- Education Steering Committee
- Robin Sharp- 1st Vice Chair- Marketing Committee
- Zack Milligan- 2nd Vice Chair- Safety Summit Committee







POPULATION(2024)

7,126,489

TOTAL NUMBER OF **CUSTOMERS (ALL UTILITIES)** 1,365,092

MILES OF PIPELINE (ALL UTILITIES)

42,315

TOTAL NUMBER OF NATURAL GAS UTILITIES 105



Total # of Active Customers *10,453*

Residential Customers 9,505

Commercial Customers 874

Agriculture Customers

13,005 TOTAL

NUMBER OF **SERVICES**

18 CONSTRUCTION PROJECTS \$1.7 SPENT ON NEW PROJECTS

Industrial Customers *10*

670 MILES OF PIPELINE





- DEVELOPED AND IMPLEMENTED PIPELINE SAFETY
- MANAGEMENT SYSTEM
- TPUC FULL INSPECTION COMPLETED W/ NO FINDINGS
- ANNUAL FINANCIAL AUDIT COMPLETED W/ NO FINDINGS FOR FY 2023-2024
- NEW RATES FOR ALL CUSTOMERS EFFECTIVE ON JULY 1, 2024
- IMPLEMENTED VAN HOOSER ONLINE LEADERSHIP TRAINING
- SUPERVISOR AND TEAM LEADER TRAINING BY RETIRED COLONEL JOHN OLSHEFSKI
- SUCCESSFUL 4TH ANNUAL 811 IN THE 731
- COMPLETED PHASE 1 OF AMI REPLACEMENT PROGRAM
- ALLYSON HORNER WAS APPOINTED TO THE TAUD BOARD
- GIS DEPT DEVELOPED SQUEEZE OFF POINTS LAYER FOR GCUD MAPS
- GIS DEPT ATTACHED ALL EASEMENTS TO THE GCUD MAPS
- JEREMY BUTLER GRADUATED FROM 24-25 GREATER GIBSON COUNTY CHAMBER LEADERSHIP PROGRAM
- KENRA SIMPSON GRADUATED FROM 24-25 WESTSTAR LEADERSHIP.
- GCUD JOB DESCRIPTIONS WERE UPDATED
- ADDED VETERANS DAY TO THE GCUD HOLIDAYS STARTING NOV 2025
- TPUC OQ INSPECTION WAS COMPLETED W/ NO FINDINGS
- TRAINING TO MOVE FROM CITYWORKS OFFICE TO RESPOND.
- PUBLIC AWARENESS SURVEYS- OVER 1250 COMPLETED
- METER CHAGE OUT PROGRAM DEVELOPED
- DIGITAL BILLBOARD IN MILAN- ADVERTISING SERVICE DEPT
- ALLYSON HORNER APPOINTED TO APGA BOARD BEGINNING JULY 2025
- SAM LOCKE APPOINTED TO WTGA BOARD
- RANDY RUSSOM RETIRED WITH 45 YEARS OF SERVICE
- STEVE JAMES RETIRED WITH 31 YEARS OF SERVICE
- GIS SERVER UPDATED
- PHONE SYSTEM UPGRADED
- COMPLETED TPUC CONSTRUCTION INSPECTION W/ NO FINDINGS
- DEVELOPED COMMUNITY & EMPLOYEE APP FOR GCUD



MAIN AND SERVICE LINES





Before & After Drone GIS Mapping

ELGET	24-25	23-24
Total Service Lines	188	191
Total Main Projects	18	20
Total Miles of Mains Installed	16	13.25
The GCUD construct	ion team	completed

over 180 new line work orders and 1600

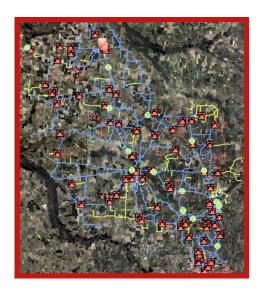
valve inspections and maintenance work orders in 2024–2025.



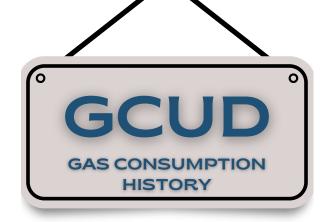
GCUD Construction Projects - Completed 2024-2025

Main Extensions	General AreaStee	<u>l/ PE</u>	Pipe Size	<u>Footage</u>
China Grove Rd	Rutherford	PE	2	9,000
Hardy/ Bob Taylor Rd	Rutherford	PE	2	7,205
Newt Ray Rd	Dyer	PE	2	2,135
Bob Whitt Rd	Medina	PE	2	4,873
Stockton Davidson Rd	Dyer	PE	2	4 ,486
Idelwild HollyLeaf Rd	Bradford	PE	2	13,173
Griers Chapel Rd	Dyer	PE	2	2,868
Hunter Jones Rd	Milan	PE	2	6,200
Sunset Ridge	Medina	PE	2	2,467
Arnold Rd	Bradford	PE	2	1,261
North Pointe Cove	Trenton	PE	2	595
Currie Rd and Esq. Green Rd	Dyer	PE	2	2,388
Oakwood Dr	Milan	PE	2	270
Oakwood Apts	Tenton	PE	2	390
Harvest Ridge	Milan	PE	2	768
Skullbone Rd	Bradford	PE	2	8,672
Frog Jump Edison/Layman/Bill Edwards	Trenton	PE	2	19,458
South Hall St	Kenton	Steel	2	210

GCUD has
customer
requested Main
Installations equal
to nearly 50 miles.



TOTAL 86,419 **16** MILES



MONTH	2019-20	2020-21	2021-22	2022-23	2023-24	2024-25	% Change
	MCF	MCF	MCF	MCF	MCF	MCF	
JULY	22,372	21,653	27,104	27,271	29,462	28,926	-1.85%
AUGUST	23,653	23,960	31,814	29,338	33,811	32,653	-3.55%
SEPTEMBER	30,201	35,976	43,129	42,022	39,087	33,538	-16.55%
OCTOBER	43,838	49,515	41,997	65,089	52,286	53,561	2.38%
NOVEMBER	126,743	80,533	124,562	125,281	113,806	86,321	-31.84%
DECEMBER	133,121	161,945	100,064	193,400	160,306	167,723	4.42%
JANUARY	148,003	171,751	241,843	168,885	257,931	253,489	-1.75%
FEBRUARY	142,414	196,742	179,566	124,994	121,953	190,790	36.08%
MARCH	75,849	79,270	108,213	121,801	94,444	99,442	5.03%
APRIL	50,144	52,120	70,340	60,883	52,591	53,531	1.76%
MAY	31,190	33,437	34,281	38,784	34,697	37,374	7.16%
JUNE	23,014	32,268	28,235	34,062	30,006	27,585	-8.78%
TOTALS	850,542	939,170	1,031,148	1,031,810	1,020,380	1,064,933	4.18%
REPRESENTS THE WINTER MONTHS							
NUMBER IN RED IS BASED ON ESTIMATE							

2024-2025

Average Purchase Gas Adjustment (PGA)- \$.6534

Average Retail Rate-\$1.399

Rate increase to the Commodity Charge of \$0.1151-7/24

> Total Natural Gas Storage Capacity-237,630

GCUD Annual Gas
Volumes were up
by 4.1% from the
previous year.
GCUD customer
base grew by 1%



Public gas utilities provide local control, competitive prices and personalized customer service to their community.



AMI PROGRAM

1921 AMI
INSTALLED IN
2024-2025. These
allow easier &
quicker meter
readings with our
new software.

Vacant meters are being pulled, rebuilt and redistributed when needed as part of the Meter Change Out Program.

GGUD COMPLETED 10,957 WORK ORDERS IN 2024-2025

CUSTOMER RELATED- 4,259
SYSTEM MAINTENANCE RELATED- 5,224
SYSTEM IMPROVEMENT RELATED- 259

OTHER-1,125



2024-2025 GCUD EMPLOYEES PARTICIPATED IN

•	TGA CODES SCHOOL	6
•	CONSOLIDATED PIPE & SUPPLY FABRICATION/VALVE SHOP TOUR	2
•	2024 APGA ANNUAL CONFERENCE	2
•	82nd ANNUAL APPALACIAN GAS MEASUREMENT SHORT COURSE	2
•	TAUD BUSINESS CONFERENCE	1
•	2024 TGA SAFETY SUMMIT	5
•	2024 TGA BUSINESS & ACCOUNTING CONFERENCE	2
•	TGA GAS 101 AT JEA	5
•	2024 ITS CONFERENCE	3
•	2024 APGA FALL BOARD & OPERATIONS CONFERENCE	2
•	2024 UTAC CONFERENCE	2
•	WTSHRM HR & LAW FALL CONFERENCE	1
•	TGA FARM TAPS BEST PRACTICES	8
•	2024 TGA FALL MANAGEMENT	5
•	2024 TAUD ADMINISTRATIVE PROFESSIONALS CONFERENCE	2
•	TAUD BOARD MEETING TRAINING	1
•	2025 APGA WINTER BOARD & COMMITTEE MTG	1
•	WEST STAR'S WORKING WOMENS CONFERENCE	3
•	TGA LEGISLATIVE RECEPTION	5
•	WEST STAR LEADERSHIP	1
•	TGA CPGA LOCATOR TRAINING CLASS	2
•	TAUD BOARD MEETING	1
•	2025 TN DAMAGE PREVENTIN SUMMIT	2
•	BOARDWALK CUSTOMER MEETING	3
•	TGA D&O CONFERENCE	8
•	TGA CUSTOMER SERVICE WORKSHOP	2
•	2025 APGA SPRING CONFERENCE	2
•	TAUD OPERATOR EXPO	2
•	APGA RT-GTI ENERGY RESEARCH	2
•	TGA ANNUAL MEETING	4
•	TGA OPERATIONAL VALVE MAINTENANCE BEST PRACTICES	2
•	TAUD EMERGENCY OPERATIONS TRAINING	1
_	TAUD BOADD MEETING	1

90 times GCUD employees participated in improving industry knowledge, networking, and gaining insight in state and national events affecting natural gas.

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Table 1
CONDENSED STATEMENT OF NET POSITION

COMPE	MOLD CIAILMENT OF	TELL COLLIGIA		
	June 30	June 30	Increase (Decrease)	
	2025	2024	\$	%
Current and other assets	\$ 11,234,975	\$ 8,225,098	\$ 3,009,877	36.59%
Capital assets	34,236,602	32,739,751	1,496,851	4.57%
Total assets	45,471,577	40,964,849	4,506,728	11.00%
Current and other liabilities	1,895,408	2,355,011	(459,603)	-19.52%
Long-term liabilities	2,538,177	1,723,058	815,119	47.31%
Total liabilities	4,433,585	4,078,069	355,516	8.72%
Net investment in capital assets	32,485,628	30,956,406	1,529,222	4.94%
Unrestricted	8,552,364	5,930,374	2,621,990	44.21%
Ending net position	\$ 41,037,992	\$ 36,886,780	\$ 4,151,212	11.25%

Table 2
CONDENSED STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

CONDENSED STATEMENT OF F	REVENUES, EXPENSE	S AND CHANGES	S IN NET POSITION	l .	
	June 30	June 30	Increase (Dec	crease)	
	2025	2024	\$	%	
Operating revenue	\$ 17,162,154	\$ 14,385,281	\$ 2,776,873	19.30%	
Non-operating revenues	311,982	259,794	52,188	20.09%	
Total revenues	17,474,136	14,645,075	2,829,061	19.32%	
Cost of natural gas	5,598,053	4,823,085	774,968	16.07%	
Field operations	3,845,262	3,489,867	355,395	10.18%	
Cathodic protection expense	156,711	160,506	(3,795)	-2.36%	
Customer service	614,384	592,566	21,818	3.68%	
Administrative and general expense	1,400,291	1,338,893	61,398	4.59%	
Property insurance	524,003	432,549	91,454	21.14%	
Depreciation	1,115,269	1,055,263	60,006	5.69%	
Non-operating expenses	68,951	67,015	1,936	2.89%	
Total expenses	13,322,924	11,959,744	1,363,180	11.40%	
Change in net position	4,151,212	2,685,331	1,465,881	54.59%	
Beginning net position	36,886,780	34,201,449	2,685,331	7.85%	
Ending net position	\$ 41,037,992	\$ 36,886,780	\$ 4,151,212	11.25%	

Total operating revenues showed an increase of \$2.78 million. Total operating expenses increased \$1.36 million. This was primarily due to an increase in cost of natural gas and field operations. The District's fiscal year financial success is dependent on lower seasonal temperatures and therefore the District has taken steps to ensure continued viability by incorporating a purchase gas adjustment into its rate structure, maintaining a strong cash position and controlling operating costs.











Total Miles of Main - 670 miles

- PE Mains 101 miles
- Total Services 13,005
- 75 Regulator Stations
- 47 Employees
- 5,158 -Locate tickets completed
- 20-Excavation Damages to Facilities
- 10,957 Work Orders completed annually
- \$1.399- Average retail Residential rate per CCF
- Unaccounted for Gas (-0.21%)
- Number of Reportable Leaks 165
- 1,064,933 MCF- Total volumes
- City Gates Texas Gas Pipeline 2 taps
 TC Energy Pipeline
 Trunkline Pipeline



American Public Gas Association

PUBLIC PROJECTS



MILAN CHRISTMAS PARADE



DR. SUESS WEEK



ISAIAH 117 LUNCHEON



WHITE SQUIRREL PARADE

GCUD PARTICIPATED IN MANY COMMUNITY EVENTS INCLUDING:

- TRENTON TEAPOT FESTIVAL
- GIBSON CO FAIR
- DOODLE SOUP, DYER STATION, WHITE SQUIRREL PARADE, DAVY CROCKETT PARADES
- MUSIC ON THE SQUARE (3)
- COMMUNITY CHRISTMAS PARADES THROUGHOUT THE COUNTY
- ISAIAH 117 PROJECTS



TEAPOT FESTIVAL



TRENTON CHRISTMAS PARADE



DOWNTOWN LIGHT POLE CONTEST



MUSIC ON THE SQUARE



Jeremy Buller
Greater Gibson
County Chamber of Commerce
Leadership
Class of 2024







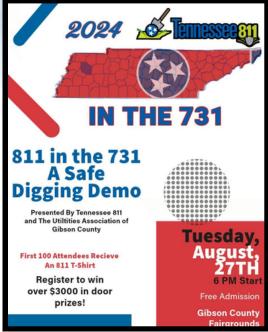
Kerra Simpson
West Star
Leadership Class of 2024

Young Professional of the Year



2024 811 IN THE 731







2025 SILVER SOAR AWARD



APGA's System Operational Achievement Recognition (SOAR) program honors those public natural gas systems that have achieved excellence in the operation of their natural gas utility. Attaining the APGA SOAR shows board members, community leaders, service providers and customers the utility's commitment to operational excellence.

GCUD Employee Survey

On a scale of 1-5, 5- being very satisfied, 1- being very unsatisfied, please answer the following questions

- 1. How satisfied are you with your average workday? Average score 4.25
- 2. Do you look forward to coming to work most days? Average score 4.25
- 3. Are you proud to work for GCUD? Average score 4.6
- 4. Do you feel like your contributions are valued at work? Average 3.95
- 5. Do you feel like you have room for growth at GCUD? Average score 3.90

OVERALL SCORE 4.19 OUT OF 5
48 OUT OF 49 EMPLOYEES COMPLETED THE SURVEY

- 6. If you could change one thing at GCUD, what would it be? Summary of answers:
 - Positive Workplace-10
 - No Comment- 8
 - Negative Workplace-1
 - Better Communication needed- 7
 - Earlier Start/ End of Day 4- 10hr work days-5
 - Better Pay-4
 - Improvements in Professionalism, Attitude, Accountability, and/ or Confidentially-6
 - Other-7

GIBSON COUNTY UTILITY DISTRICT
Distributor of Natural Gas

Jua Stefani - 82 Shullboards

Wanted to Call & Hand wo

for the good work we did

on ther generator. She has

a wan wy special nedowno

relies on a machine of their

Power than gone out a couple
of turner form of the machine

Out furned off.

731-855-1441

GIBSON COUNTY UTILITY DISTRICT
DISTRIBUTOR OF Natural Gas 10/22/24

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OF

Them K you for taking time out of your bugy schedule to answer my questions. I was able to use your opinions in my paper as you had a different puspertive than the other experts.

Thank you as well for serving Gibson County through your work.

- Adrian Spaln

Thank

Thank you for your chanation to our school. We appreciate your support.

Jenifer Clark
Spring Hill School

CARIA + our friends at GCUD,

Thank you all so much for providing socks, underwear + +-shirts for our guests! We are grandful for the support of our community. You all are helping us Change the way foster care begins + we appreciate you!

The Ismiah 117 House Team

John & Tim Old an amazing job. They showed he how to work the wall heater. Explained wingthing thoughly and Event told me about the September special For MX year.



BEST VOLUMES VEAR TO DATE

Best One Month Gas Flow

- 1. January 2024-257,931
- 2. January 2025-253,489

Best Volume Year to Date

1.1,866,543 2000-2001

2.1,073,122 2002-2003

3.1,064,933 2024-2025



January 2025

2nd Best January
two years in a
row



GCUD STATS







2025 SALES
76 Tankless
55 Tank Style









Randy Russom 6/25
45 Years of Service





Steve James 12/24 31 Years of Service

Employees recognized for Years of Service Awards



Robin Sharp – 35 years
Brian Patterson -25 years
Tyler Little -5 years
Brian Petty- 5 years
Holly Davis – 5 years
Brad Reeves- 5 years
Rodney Williams -5 years
Payton Elliott- 5 years
Kevin Hayes- 1 year

Q 24-25 NEW EMPLOYEES ×

- Aidan Webb 8/24
- Bryce Simpson 4/25
- Josh Shelton 4/25
- Silas Elliott 5/25
 Part Time Student Employee



WESTSTAR PROFESSIONAL LADIES LUNCHEON



VERMEER
DIRECTIONAL
BOARING TRAINING



TRENTON TAPE INSTRUCTIONAL CLASS



YORKVILLE SCHOOL DEMO DAY





TIEAMINORK
SAFETY
INNOVATION
RESPONSIBILITY
ACCOUNTABILITY
RESPECT
GOALS
INTEGRITY
COMMITMENT



